



News

September 2, 2003

Sales and Engineering Appointments Announced At VertexRSI

Eduardo Coquis is Appointed Vice President, Sales; Robert W. Lysak
Is Named Director of Systems Engineering.

Duluth, GA. – TriPoint Global Communications announced two key management appointments for its VertexRSI Duluth, Ga. Programs Division today. Eduardo Coquis has been appointed Vice President, Sales for the division and Robert W. (Bob) Lysak has been appointed Director of Engineering. Both will report to Brad Majeres, Vice President and General Manager of the division.

Eduardo Coquis:

In his new position as the Programs Division Vice President of Sales, Coquis will be responsible for the development of business programs and overall sales.

Prior to joining VertexRSI, Coquis served three years as Vice President of Sales and Marketing for IDB Systems of Plano, Texas. In this role he was responsible for all of IDB's global sales, market assessment, strategic accounts, and representatives.

Prior to that, he held the position of Director of International Sales for the Americas Region at IDB Systems for six years. Before joining IDB Systems, Coquis was the Director of International Sales for the Americas Region for MacKay Communications, Inc. based in Raleigh, North Carolina.

-more-

Coquis began his career in communications as a Naval Officer in the Peruvian Navy where he planned the development of military communications at the national level. After his naval career, he joined ALCATEL as Director of Business Development and Sales in Peru.

Coquis is a graduate of the Peruvian Naval Academy and holds a graduate degree in Business Administration from the School of Business Administration ESAN, Lima, Peru and a Master of Science Degree in Electrical Engineering from the US Naval Postgraduate School in Monterey, California.

Robert W. Lysak:

In his new position as VertexRSI's Director of Systems Engineering, Lysak is responsible for both Sales and Implementation Systems Engineering. Working with the Company's Regional Sales team and the Division's suppliers, Lysak will develop systems solutions for VertexRSI's customers' satellite communication requirements

Prior to joining VertexRSI, Lysak served as the System Architect for Gilat/Starband Inc. for four years. In this role, he was directly responsible for researching and implementing new technologies in satellite and fiber-based digital communications, link budget development, and satellite system design.

Before leading Gilat's satellite systems design efforts, he was a Senior Program Manager for GE Spacenet located in McLean, VA for two years where he successfully directed various programs in South America, India, and China. Prior to this position, Lysak served as the Manager of RF Systems for AT&T Tridom, located in Marietta, GA.

Lysak began his career in communications with AT&T where he held a variety of management positions within AT&T's Network Operations Center and Domestic Satellite Systems in Bedminster, N.J.; the White Plains N.Y. International Operating Center; and the International Satellite Systems group in Morristown, N.J.

-more-

Lysak holds a Bachelor of Science Degree in Communications Engineering from Central Connecticut State University.

TriPoint Global Communications, through its VertexRSI, Prodelin and Gabriel brands, is a leading supplier of base station and earth station communications products and services, VSAT antennas and antenna systems and wireless backhaul products. More than 70 percent of the Company's income is derived from government sales making TriPoint Global Communications a premier government supplier of satellite and wireless communications products, systems and services.

EDITORS: A high resolution photo of Mr. Coquis and Mr. Lysak is available for downloading on the TriPoint Global web site at:
http://www.tripointglobal.com/About_Us/News_Room/default.htm

FOR MORE INFORMATION PLEASE CONTACT:

Ms. Jimene Conn

770-689-2052

Jimene.conn@tripointglobal.com

##